

Status Report

Insurance Institute for Highway Safety | Highway Loss Data Institute

Safe and affordable

Updated used vehicle recommendations for teens

ALSO IN
THIS ISSUE
Vol. 50, No. 8
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- ▶ Course for new drivers doesn't improve safety
- ▶ Speed cameras yield long-term safety benefits



Parents looking for a safe, affordable vehicle for their teen driver have many more options than just a year ago. IIHS has updated its recommendations for used vehicles for teens, and the list has grown by more than 50 percent, even though the price and safety criteria haven't changed.

"Time is on the consumer's side," says Anne McCartt, the Institute's senior vice president for research. "It's easier than ever to find a used vehicle with must-have safety features and decent crash test performance without spending a fortune."

IIHS compiled its first list of recommended used vehicles after finding that the vast majority of parents who bought a vehicle for their teen driver bought it used (see *Status Report*, July 16, 2014, at iihs.org). The survey also found that the budgets for teens' vehicles were limited. The mean purchase price for a teen's vehicle was \$9,800, while the median was just \$5,300.

"The prices for most of the vehicles we recommend for young, novice drivers are still higher than what a lot of people are used to spending," McCartt says. "We would encourage parents to consider paying a little more for safety if they can."

Best choices, good choices

Like last year's recommendations, the new list has two tiers: "best choices," priced under \$20,000 with good ratings in the Institute's four oldest crashworthiness tests, and "good choices," priced under \$10,000 with less-than-perfect ratings in some tests. Although there are now some best choices under \$10,000, having two tiers gives consumers a wider variety of lower-priced options.

Still, there are a few things that parents shouldn't compromise on:

- ▶ **High horsepower should be avoided.** The temptation to test the limits of a powerful engine is too hard for many teens to

resist. Vehicles that only come with big engines have been left off the lists, but many recommended models have high-horsepower versions that should be avoided. The base engines of all the listed vehicles have adequate power for teens.

- ▶ **Bigger, heavier vehicles are safer.** Consumers won't find minicars or small cars among the best choices or the good choices. (Small SUVs, which weigh about the same as mid-size cars, are OK.)
- ▶ **Electronic stability control is a must.** This technology, mandatory since the 2012 model year, helps a driver maintain control on curves and slippery roads. It's a proven lifesaver, cutting single-vehicle fatal crash risk nearly in half. All listed vehicles have the feature standard.

When it comes to crash test ratings, vehicles on the "best choices" list have good ratings in the Institute's longstanding moderate overlap front, side, roof strength and head restraint tests. Vehicles on the "good choices" list have good ratings in the IIHS moderate overlap front test, good or acceptable ratings in the side test and a better-than-poor rating for head restraints.

If rated by the National Highway Traffic Safety Administration, vehicles on either list must earn 4 or 5 stars overall or 4 or 5 stars in the front and side tests under the old rating scheme.

The recommendations don't take into account the small overlap front crash, which IIHS added to its testing lineup in 2012. The test replicates what happens when the front corner of a vehicle hits another vehicle or an object such as a tree or utility pole. Until recently, few vehicles were designed for good protection in this type of crash.

Five recommended older models have good small overlap ratings: the Volvo XC90, beginning with 2005 models; the Volvo S80, beginning with 2007; the Acura TL, beginning with 2009; » [page 5](#)

Best choices

Recommended used vehicles for teens

| Large cars | Price |
|--|----------|
| Volvo S80 2007 and newer | \$5,800 |
| Ford Taurus 2010 and newer | \$10,900 |
| Buick LaCrosse 2010 and newer | \$11,300 |
| Buick Regal 2011 and newer | \$11,500 |
| Lincoln MKS 2009 and newer | \$12,300 |
| Toyota Avalon 2011 and newer | \$15,700 |
| Hyundai Azera 2012 and newer | \$16,800 |
| Mercedes-Benz E-Class sedan and coupe 2010 and newer | \$19,000 |
| Infiniti M37/M56/Q70 2011 and newer | \$19,900 |

Midsize cars

| | |
|---|----------|
| Volkswagen Jetta sedan and wagon 2009 and newer | \$5,600 |
| Volvo C30 2008 and newer | \$7,000 |
| Volkswagen Passat sedan 2009 and newer | \$7,300 |
| Ford Fusion 2010 and newer; built after April 2010; 2010 Fusions built before May meet "good choice" criteria | \$7,400 |
| Mercury Milan 2010-11; built after April 2010; 2010 Milans built before May meet "good choice" criteria | \$7,400 |
| Chrysler 200 sedan 2011 and newer | \$8,000 |
| Chevrolet Malibu 2010 and newer; built after November 2009 | \$8,200 |
| Volkswagen CC 2009 and newer | \$8,300 |
| Audi A3 2008 and newer | \$8,400 |
| Dodge Avenger 2011 and newer | \$8,900 |
| Subaru Legacy 2010 and newer | \$9,300 |
| Hyundai Sonata 2011 and newer | \$9,900 |
| Lincoln MKZ 2010 and newer; built after April 2010 | \$10,000 |
| Kia Optima 2011 and newer | \$10,200 |
| Audi A4 sedan 2009 and newer | \$10,800 |
| Honda Accord sedan and coupe 2012 and newer; coupe 2013 and newer | \$10,900 |
| Subaru Outback 2010 and newer | \$11,300 |
| Toyota Camry 2012 and newer | \$11,300 |
| Nissan Altima 2013 and newer | \$12,200 |
| Mercedes-Benz C-Class sedan 2009-14 | \$12,300 |
| Buick Verano 2012 and newer | \$12,400 |

| Midsize cars (continued) | Price |
|---|----------|
| Volvo S60 2011 and newer; price is for 2012, which had lower trim level available | \$13,400 |
| Toyota Prius v 2012 and newer | \$14,200 |
| Mazda 6 2014 and newer | \$15,100 |
| Acura TSX sedan and wagon 2012 and newer | \$16,600 |
| Acura TL 2012 and newer; built after April 2012 | \$17,300 |

Small SUVs

| | |
|---|----------|
| Honda Element 2007-11 | \$6,700 |
| Volkswagen Tiguan 2009 and newer | \$7,900 |
| Subaru Forester 2009 and newer | \$9,000 |
| Mitsubishi Outlander Sport 2011 and newer | \$9,300 |
| Hyundai Tucson 2010 and newer | \$10,400 |
| Kia Sportage 2011 and newer | \$11,300 |
| Jeep Patriot 2014 and newer | \$13,700 |
| Ford Escape 2013 and newer | \$14,000 |
| Mitsubishi Outlander 2014 and newer | \$14,400 |
| Mazda CX-5 2013 and newer | \$14,800 |
| Honda CR-V 2012 and newer | \$15,400 |
| Buick Encore 2013 and newer | \$15,500 |
| Toyota RAV4 2013 and newer | \$17,600 |
| Nissan Rogue (except Select) 2014 and newer | \$18,500 |

Midsize SUVs

| | |
|---|----------|
| Volvo XC90 2005 and newer | \$4,600 |
| Subaru Tribeca/B9 Tribeca 2006 and newer | \$6,000 |
| Dodge Journey 2010 and newer | \$8,700 |
| Chevrolet Equinox 2010 and newer | \$11,100 |
| Ford Flex 2010 and newer; built after January 2010 | \$11,700 |
| GMC Terrain 2010 and newer | \$12,000 |
| Toyota Highlander 2008 and newer | \$12,000 |
| Infiniti EX 2008 and newer | \$12,100 |
| Toyota Venza 2009 and newer | \$12,200 |
| Kia Sorento 2011 and newer | \$12,300 |
| Ford Edge 2011 and newer; built after February 2011 | \$13,300 |
| Volvo XC60 2010 and newer | \$13,500 |

| Midsize SUVs (continued) | Price |
|--|----------|
| Ford Explorer 2011 and newer | \$16,200 |
| Lincoln MKT 2010 and newer; built after March 2010 | \$16,200 |
| Dodge Durango 2011 and newer | \$16,300 |
| Cadillac SRX 2010 and newer | \$16,900 |
| Audi Q5 2009 and newer | \$17,300 |
| Jeep Cherokee 2014 and newer | \$17,500 |
| Honda Crosstour 2013 and newer | \$17,700 |
| Honda Pilot 2012 and newer | \$18,200 |
| Jeep Grand Cherokee 2011 and newer | \$18,500 |
| Mercedes-Benz GLK-Class 2011 and newer | \$19,100 |

Large SUVs

| | |
|-----------------------------------|----------|
| Chevrolet Traverse 2011 and newer | \$13,500 |
| GMC Acadia 2011 and newer | \$15,400 |
| Buick Enclave 2011 and newer | \$16,100 |

Minivans

| | |
|--|----------|
| Dodge Grand Caravan 2012 and newer | \$11,600 |
| Volkswagen Routan 2012 and newer | \$11,800 |
| Toyota Sienna 2011 and newer | \$13,200 |
| Honda Odyssey 2011 and newer | \$13,600 |
| Chrysler Town & Country 2012 and newer | \$14,600 |

Pickups

| | |
|--|----------|
| Toyota Tundra crew cab (Double Cab) 2007 and newer | \$12,200 |
| Ford F-150 crew cab (SuperCrew) 2011 and newer | \$16,800 |

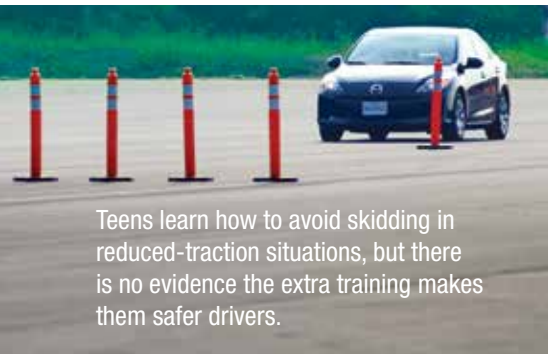
Vehicles on this list earn good ratings in the IIHS moderate overlap front, side, roof strength and head restraint tests. If rated by NHTSA, they earn 4 or 5 stars overall or 4 or 5 stars in the front and side tests under the old rating scheme. All come with standard ESC.

All listed vehicles start under \$20,000. Prices, rounded to the nearest \$100, were taken from Kelley Blue Book on Sept. 1, 2015, for the lowest trim level and earliest applicable model year based on the following criteria: vehicle in good condition, typical mileage and private-party purchase in Arlington, Va.



Offering skid avoidance course to teen drivers doesn't improve safety

The idea that more and better training could help reduce teen drivers' elevated crash rates continues to find adherents among safety advocates and policymakers. Unfortunately, studies have repeatedly found that driver ed-



Teens learn how to avoid skidding in reduced-traction situations, but there is no evidence the extra training makes them safer drivers.

ucation by itself does little to improve safety and, in some cases, makes young drivers more likely to take risks (see *Status Report*, May 19, 2001, and Jan. 11, 1997).

A new type of supplemental driving course that aims to help teenagers learn how to avoid dangerous driving situations also falls short of expectations, IIHS has found. Researchers found no clear evidence that skid avoidance and vehicle control training offered to teens in Maryland reduced crashes or violations.

Such supplemental driving courses have proliferated recently. They are offered at driving schools and also sometimes sponsored by automakers and promoted by highway safety organizations.

The version IIHS studied is offered by a driving school in Montgomery County, near Washington, D.C. Students work one-on-one with an instructor in a car that has been modified to allow them to experience reduced traction even at low speeds on a dry surface. They are taught that they can avoid skidding in reduced-traction situations if they slow down and refrain from erratic steering and hard braking.

For the study, the \$225 course was offered free of charge to a random sample of all 16-17 year-olds who had completed the basic driver education course required for provisional licensure in Maryland at the same driving school between March 2011 and August 2012. Traffic citation and crash rates over the next two years were computed and compared with the students who weren't offered the skid avoidance training.

It's reasonable to suppose that such training would improve a young driver's ability to avoid risky situations, and at first glance, the Maryland course seemed to help. Those who completed it had fewer moving violations and

a lower risk of police-reported crashes.

However, of the 1,481 students offered the free course, only 234, or 16 percent, completed it. When the researchers controlled for potential differences between those accepting and those declining the offer, they didn't find any clear evidence that the training was responsible for the better driving records of those taking the course.

Depending on which of three statistical methods was used, the estimated effect of the course varied widely. Results ranged from a 6 percent decrease in moving violations to a 150 percent increase, and from a 27 percent decrease in crashes to a 6 percent increase. None of the estimates was statistically significant.

"Few people were motivated to take this course, even when it was offered for free," says Charles Farmer, director of statistical services at IIHS and the study's lead author. "We don't know whether it would have shown clearer benefits if more people had accepted the offer. What is clear is that offering the course as an option, even for free, isn't an effective way to prevent large numbers of teen crashes."

For a copy of "Crash and citation records of young drivers with skid avoidance training" by C.M. Farmer and J.K. Wells, email publications@ihs.org. ■

Good choices

Recommended used vehicles for teens

| Large cars | Price |
|-------------------------------------|---------|
| Hyundai Azera 2006-11 | \$4,100 |
| Audi A6 sedan 2005 and newer | \$6,000 |
| Acura RL 2005-12 | \$6,700 |
| Ford Taurus 2009 | \$7,100 |
| Cadillac DTS 2008-11 | \$7,700 |
| Mercury Sable 2009 | \$7,700 |
| Chevrolet Impala 2011 and newer | \$8,700 |
| Mercedes-Benz E-Class sedan 2007-09 | \$8,800 |
| Toyota Avalon 2009-10 | \$9,000 |
| Lexus GS 2006 and newer | \$9,300 |
| Cadillac CTS 2008 and newer | \$9,700 |

Midsize cars

| | |
|---|---------|
| Saab 9-5 sedan and wagon 2005-11 | \$2,700 |
| Saab 9-3 sedan and wagon 2005-11 | \$2,800 |
| Hyundai Sonata 2006-10 | \$3,300 |
| Volkswagen Passat sedan and wagon 2006-08 | \$3,400 |
| Audi A4 sedan and wagon 2005-08; built after October 2004 | \$4,200 |
| Volvo S60 2007-09 | \$4,400 |
| Suzuki Kizashi 2010-13 | \$4,500 |
| Mercedes-Benz C-Class sedan 2005-08 | \$4,600 |
| Acura TL 2004-12 | \$4,800 |
| Saturn Aura 2009 | \$5,500 |
| Volvo S40 2007 and newer | \$5,600 |
| Audi A3 2006-07 | \$5,800 |
| BMW 3-series sedan 2006 and newer | \$5,900 |
| Mazda 6 2009-13 | \$6,600 |
| Mitsubishi Galant 2010-12 | \$6,700 |
| Chevrolet Malibu 2009-10 | \$7,200 |

« from page 2 the Suzuki Kizashi, beginning with 2010; and the Volvo S60, beginning with 2011. An additional seven vehicles have acceptable ratings going back to 2011 or earlier: the Infiniti G (2007), Mazda 6 (2009), Ford Flex (2009), Chrysler 200 (2011), Dodge Avenger (2011), Kia Optima (2011) and Mitsubishi Outlander Sport (2011). Parents seeking the safest

| Midsize cars (continued) | Price |
|--|---------|
| Honda Accord sedan 2008-11 | \$7,200 |
| Kia Optima 2010 | \$7,300 |
| Subaru Legacy 2009 | \$7,700 |
| Pontiac G6 sedan 2010 | \$7,800 |
| Lincoln MKZ 2009-10; built before May 2010 | \$8,000 |
| Nissan Altima 2010-12 | \$8,100 |
| Lexus IS 250 2006 and newer | \$8,500 |
| Toyota Camry 2010-11 | \$8,900 |
| Infiniti G sedan 2007 and newer | \$9,000 |
| Lexus ES 350 2007 and newer | \$9,600 |

Small SUVs

| | |
|------------------------------|---------|
| Suzuki Grand Vitara 2006-13 | \$3,500 |
| Mitsubishi Outlander 2007-13 | \$4,600 |
| Mazda Tribute 2009-11 | \$5,700 |
| Ford Escape 2009-12 | \$6,100 |
| Nissan Rogue 2008-13 | \$6,900 |
| Toyota RAV4 2007-12 | \$7,600 |
| Honda CR-V 2007-11 | \$8,300 |
| Mercury Mariner 2009-11 | \$8,400 |

Midsize SUVs

| | |
|--|---------|
| Suzuki XL7 2008-09 | \$3,600 |
| Mazda CX-7 2007-11 | \$5,000 |
| Saturn Vue 2008-09 | \$5,000 |
| Ford Taurus X 2008-09 | \$5,700 |
| Honda Pilot 2006-11 | \$6,000 |
| Hyundai Santa Fe 2007 and newer | \$6,400 |
| Mazda CX-9 2007 and newer | \$6,600 |
| Hyundai Veracruz 2007-12 | \$7,000 |
| Ford Edge 2007-11; built before March 2011 | \$7,600 |

choices from each list should consider one of these vehicles.

Recommended pickups

Last year's recommendations didn't include any pickups because those that met the Institute's safety criteria exceeded the \$20,000 price limit. This year, several made the cut.

“We found in our survey last year that 14

| Midsize SUVs (continued) | Price |
|--------------------------------------|---------|
| Mercedes-Benz M-Class 2006 and newer | \$9,000 |
| Mitsubishi Endeavor 2010-11 | \$9,500 |
| Ford Explorer 2009-10 | \$9,600 |
| Ford Flex 2009 | \$9,900 |
| Lincoln MKX 2007 and newer | \$9,900 |

Large SUVs

| | |
|--|---------|
| Saturn Outlook 2008-09; built after March 2008 | \$7,800 |
| Mercedes-Benz R-Class 2007-12 | \$8,500 |

Minivans

| | |
|---------------------------------|---------|
| Kia Sedona 2006 and newer | \$3,400 |
| Honda Odyssey 2005-10 | \$4,100 |
| Hyundai Entourage 2007-08 | \$4,400 |
| Chrysler Town & Country 2008-11 | \$5,600 |
| Dodge Grand Caravan 2008-11 | \$6,200 |
| Volkswagen Routan 2009-11 | \$6,300 |

Pickup

| | |
|-------------------------|---------|
| Honda Ridgeline 2006-14 | \$7,700 |
|-------------------------|---------|

Vehicles on this list earn good ratings in the IIHS moderate overlap front test and good or acceptable ratings in the side test. If rated by NHTSA, they earn 4 or 5 stars overall or 4 or 5 stars in the front and side tests under the old rating scheme. They also have standard ESC and a better-than-poor rating from IIHS for head restraints and seats.

All listed vehicles start under \$10,000. Prices, rounded to the nearest \$100, were taken from Kelley Blue Book on Sept. 1, 2015, for the lowest trim level and earliest applicable model year based on the following criteria: vehicle in good condition, typical mileage and private-party purchase in Arlington, Va.

percent of teenagers are driving pickups, so we're happy to be able to recommend a few models,” McCartt says.

The country's most popular pickup, the Ford F-150 crew cab, will set families back \$16,800 for a 2011 model. A 2007 Toyota Tundra crew cab, a best choice like the F-150, costs \$12,200, while the 2006 Honda Ridgeline, a good choice, can be had for \$7,700. ■



Speed cameras reduce injury crashes in Maryland county, IIHS study shows

It's well-established that speed cameras can get drivers to slow down, but do the effects hold up over time? IIHS researchers recently returned to the site of an earlier study to find out.

The results, presented in September at the annual meeting of the Governors Highway Safety Association, were impressive. More than seven years after it began, the speed camera program in Montgomery County, Md., a large community near Washington, D.C., has led to long-term changes in driver behavior and substantial reductions in deaths and injuries.

Automated enforcement can be controversial. Some programs have been rolled back because of a political backlash, and some states have outlawed their use. The new study has helped put the spotlight on cameras' lifesaving potential.

"Automated speed cameras enforce the law, cost taxpayers nothing and make streets safer for everyone," *The Washington Post* said in an editorial citing the Institute's research. The newspaper expressed hope that the study would encourage more communities to use cameras.

As of August, only 138 jurisdictions were operating speed cameras. If all U.S. communities had programs like the one IIHS studied in Maryland's Montgomery County, more than 21,000 fatal or incapacitating injuries would have been prevented during 2013.

Speed cameras were introduced in Montgomery County in 2007. As of 2014, the county had 56 fixed cameras, 30 portable cameras and six mobile speed vans. The cameras are used on residential streets with speed limits of 35 mph or less and in school zones.

IIHS originally looked at the Montgomery County program during its first year. Six months into the program, the proportion of drivers

traveling at least 10 miles over the speed limit had fallen on streets with cameras (see *Status Report*, Jan. 31, 2008, at iihs.org).

The new study found that cameras have reduced by 59 percent the likelihood of a driver exceeding the speed limit by more than 10 mph, compared with similar roads in two nearby Virginia counties that don't have speed cameras.

The researchers also looked at crashes on camera-eligible roads in Montgomery County, relative to comparison roads in Virginia. They found that the cameras resulted in a 19 percent reduction in the likelihood that a crash would involve a fatality or an incapacitating injury, as reported by a police officer on the scene.

"Speed cameras get drivers to ease off the accelerator, and crashes are less likely to be deadly at lower speeds," IIHS President Adrian Lund says. "This study connects the dots to show that speed cameras save lives."

Speed-camera corridors

Although cameras alone are effective, Montgomery County recently found a way to deploy them so that they have a bigger impact.

In 2012, the county introduced speed-camera corridors. With corridors, enforcement is focused on long segments of roads instead of specific locations. The cameras are regularly moved to different locations on those roads so drivers don't become familiar with their exact locations.

The corridor approach led to further safety gains, reducing the likelihood of a crash involving a fatal or incapacitating injury an additional 30 percent beyond the use of cameras alone, the researchers found.



With speed-camera corridors, cameras are moved to different locations on a road segment. Deploying cameras this way leads to even bigger safety gains, the study found.

“Speed-camera corridors force drivers to watch their speed for the length of the road, instead of slamming on the brakes at a specific location and then speeding up again,” says Anne McCartt, the Institute’s senior vice president for research and a co-author of the study.

Overall, the county’s camera program in its current form — including the use of corridors and a minor enforcement change that took effect in 2009 — reduces the likelihood of fatal or incapacitating injuries by 39 percent on residential roads with speed limits of 25-35 mph. The estimate of 21,000 fatal or incapacitating injuries that cameras could prevent nationwide is based on that reduction.

The total benefit would likely be even greater because that number doesn’t include any spillover effect. Drivers in Montgomery County seem to have slowed down even on roads that aren’t eligible for automated enforcement. The researchers found that the likelihood of injuries fell 27 percent on 40 mph roads as a result of the camera program on roads with limits of 35 mph or less.

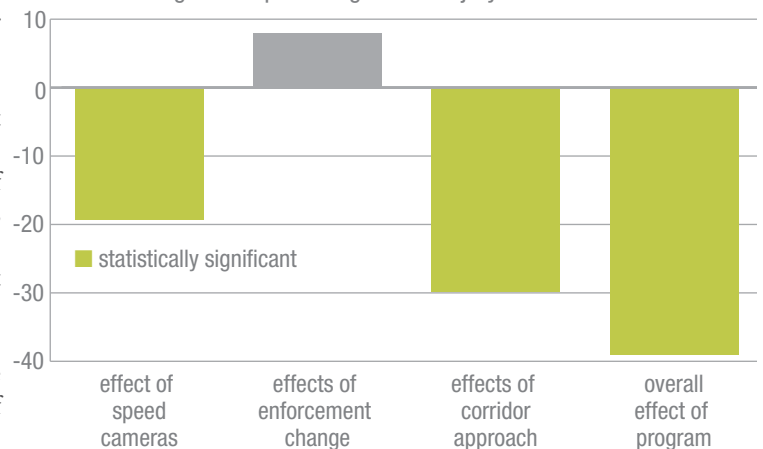
“The IIHS evaluation of our Safe Speed program validates the fact that a well-managed program that properly deploys its speed cameras can effectively change behavior and reduce the likelihood of collisions,” says Capt. Tom Didone, director of the Montgomery County Police Department’s traffic division. “Law enforcement programs across the nation will greatly benefit from this report.”

Public awareness of cameras

Cameras succeed in changing behavior only if drivers know about them. In Montgomery County, 95 percent of drivers surveyed were

Effect of speed cameras in Montgomery County, Md.

Percent change in the likelihood of a crash on a camera-eligible road involving an incapacitating or fatal injury



aware of them. More than three-quarters said they had reduced their speed because of the program, and 59 percent had received a speed-camera ticket personally.

Sixty-two percent of drivers surveyed in Montgomery County said they favored speed cameras on residential streets. That means there are supporters even among those who have been ticketed.

For a copy of “Effects of automated speed enforcement in Montgomery County, Maryland, on vehicle speeds, public opinion, and crashes” by W. Hu and A.T. McCartt, email publications@iihs.org. ■

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HLDI shares and supports this mission through scientific studies of insurance data representing the human and economic losses resulting from the ownership and operation of different types of vehicles and by publishing insurance loss results by vehicle make and model.

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